

OAN Trucks to 2012 Winter Trade Shows

The OAN is coordinating trucks to ship plant material to some of the larger industry trade shows. If you are an **OAN member** exhibiting at the following shows and would like to send plant material via the Trucks to Trade Shows program, please **complete this form (including booth number and number of pallets) and fax it back to the OAN office by December 1, 2011, to receive preferred pricing.** Prices increase \$50 per pallet after December 1. Questions? Please contact Ann Murphy at 503-682-5089 or by e-mail at amurphy@oan.org.

Space on each truck will be reserved on a first-come (with paid deposit), first-served basis. In order to reserve space, the OAN needs a 50% deposit from members in good standing (see page 2 for Credit Policy), which is non-refundable. The remaining balance and any drayage and other fees incurred will be invoiced after the winter shows and will be due upon receipt. You may pay your deposit by check, made out to the OAN, or by Visa or MasterCard.

I would like to **host** the loading of a Truck to Trade Shows truck at my nursery.

I plan to participate and will send:

Booth #

| | | |
|--|--|--|
| | Pallet(s) to MANTS (Baltimore) @ \$371 per pallet | |
| | <input type="checkbox"/> Let me know if OAN is coordinating a shipment back to Oregon from MANTS | |
| | Pallet(s) to National Green Centre (Kansas City) @ \$252 per pallet | |
| | Pallet(s) to Idaho Horticulture Expo (Boise) @ \$175 per pallet | |
| | Pallet(s) to CENTS (Columbus) @ \$317 per pallet | |
| | Pallet(s) to Utah Green (Sandy) @ \$248 per pallet | |
| | Pallet(s) to ProGreen Expo (Denver) @ \$206 per pallet | |
| | Pallet(s) to NorCal (San Mateo) @ \$200 per pallet | |
| | Pallet(s) to Mid-Am (Chicago) @ \$578 per pallet (priced based on a minimum of 9 pallets) | |

Price is based on past participation to the individual shows and is subject to change if we have fewer nurseries participating.

Enclosed is my 50% deposit by check (payable to the OAN) for \$_____.

I prefer to pay by Visa or MasterCard \$_____

Card Number _____ Expires _____

Print Cardholder Name _____

Signature _____

Shipping Contact - Name & Phone: _____

Company: _____

Address: _____

E-mail Address: _____

Phone: _____ Fax: _____

Fax or mail by December 1, 2011, for early bird pricing

Attention: Ann Murphy ♦ 29751 SW Town Center Loop W, Wilsonville OR 97070 ♦ FAX 503-682-5099

PLEASE NOTE:

- **Due to the variability of fuel cost, freight cost and participation, per-pallet prices are subject to change.**
- In some cases, the OAN will be able to negotiate favorable drayage fees with the show; however, these per pallet prices do not reflect drayage fees and are for one-way transport to the shows.
- The OAN is pleased to offer this program to its members. The association and its truck brokers will make every effort to get material delivered safely and on time. However, neither is responsible for shipments delayed or cancellation due to severe weather.
- Information about summer shows will be provided in Spring 2012.

CREDIT POLICY:

Members in good standing will pay a 50% deposit to reserve space on the truck; the deposit is non-refundable. The remaining balance and any drayage and other fees incurred will be invoiced after the show. Invoices are due upon receipt. Late fees will be assessed after 30 days.

Members on prepay status will pay a 100% deposit to reserve space on the truck; 50% of this deposit is nonrefundable. After the show, drayage and additional expenses incurred will be accounted for and members will be refunded or invoiced the difference. Invoices are due upon receipt. Late fees will be assessed after 30 days.

2012 Winter Shows

If you are exhibiting at a show that isn't part of the Trucks to Trade Show program, let us know and we will connect you to other nurseries to arrange shared transportation. * Indicates that OAN is planning to send a truck(s) to the show.

January

- 4-6: Northern Green Expo, Minneapolis, MN
- 8-9: *National Green Centre Trade Show, Kansas City, KS
- 9-11: Great Lakes Trade Exposition, Grand Rapids, MI
- 10-12: Landscape Ontario Congress 2012, Toronto, ON, Canada
- 11-13: Indiana Green Expo, Indianapolis, IN
- 11-13: *MANTS, Baltimore, MD
- 18: Sacramento Valley Landscape & Nursery Expo, Sacramento, CA
- 18-20: *Idaho Horticulture Expo, Boise
- 18-20: *Mid-Am Trade Show, Chicago
- 19-20: Green & Growin' Trade Show, Greensboro, NC
- 19-20: The Gulf States Horticultural Expo, Mobile, AL
- 23-25: *CENTS, Columbus, OH
- 23-25: *Utah Green Industry Conference & Trade Show, Sandy, UT
- 25-27: WinterGreen, Duluth, GA
- 27-28: Mid States Horticulture Expo, Louisville, KY

February

- 1-3: New England Grows! Boston, MA
- 2-4: South Carolina Horticulture Industry Show, Myrtle Beach, SC
- 8-10: *ProGreen EXPO, Denver, CO
- 16: *NorCal Spring Trade Show, San Mateo, CA